SELLER DISCOVERY QUESTIONNAIRE

Seller(s): _____
Property Address: _____
Phone: _____Email: _____

1. Please tell me about your moving plans and ideal timeframe.

2. Is your move dependent upon purchasing another property? □ Yes □ No
3. What needs to happen before your home is ready to list?

4. What concerns do you have about selling your home?

5. Bedrooms: _____Baths: _____ Approx. Sq. Ft.: _____
6. Major improvements or updates? (Roof, HVAC, Kitchen, Baths, Flooring, Windows, etc.)

7. Any known defects or concerns?

8. What do you love most about your home?

9. What originally attracted you to this property?

10. What features receive the most compliments?

11. Planning to move soon? □ Within a year? □ No specific plans □

12. Planning to sell or purchase other real estate in the future? □ Yes □ No

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