

BUYER DISCOVERY QUESTIONNAIRE

Buyer(s): _____

Phone: _____ Email: _____

1. Please tell me about your home search, including what is prompting your move and your ideal timeframe.

2. Will you be paying cash or acquiring financing? ☐ Cash ☐ Financing

3. Is your purchase dependent upon selling another property? ☐ Yes ☐ No

4. What areas, cities, or neighborhoods interest you most?

5. Desired Property Type: ☐ Single Family ☐ Condo/Townhome ☐ Patio Home ☐ Farm/Acreage ☐ New Construction ☐ Other: _____

6. Desired Bedrooms: _____ Baths: _____ Price Range: _____

7. What are your must-have features?

8. Are there any deal-breakers or features you absolutely do not want?

9. What is most important in your next home? ☐ Location ☐ Price ☐ Size ☐ Condition ☐ Schools ☐ Acreage ☐ Low Maintenance ☐ Other: _____

10. What best describes your home-buying plans?

☐ Planning to Buy Soon ☐ Planning to Buy Within a Year ☐ Just Shopping

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